

What I Do

|
**Generative
Research**

|
**Workshop
Facilitation**

|
**Design
Strategy**

|
**Service
Design**

|
**Evaluative
Research**

|
**UX
Measurement**

Who I Have Worked With





Understanding How Kids and Families Enjoy Prime Video

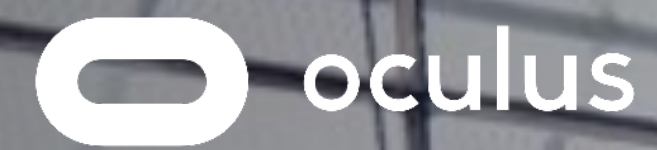
We Did:
User Testing

Microsoft

Exploring Enterprise Software Workflows

We Did:

Generative Research, User Interviews, Jobs to Be Done



Looking For New AR/VR Opportunities

We Did:
Generative Research, User Interviews, Job To be Done

SONY

Extending TV Beyond the Box

We Did:
Design Strategy, Interaction Design, User testing



What I Bring

What I Bring

Broad Experience

Two decades of work across many industries and a variety medium (hardware, software, services, enterprise, etc.)

A photograph of three men in a modern office setting, seated around a long white table. The man on the left is seen from the back, wearing a dark green shirt. The man in the center is wearing a red and blue plaid shirt and is looking towards the man on the right. The man on the right is wearing a light blue button-down shirt and is gesturing with his hands while speaking. On the table are two laptops, a white mug, a yellow mug, and some papers. A large window in the background shows a city street with a red fire truck. A digital clock on the wall displays '09:24'.

What I Bring

Creative Problem Solving

I treat every situation as unique, and craft research approaches that maximize the value of stakeholder investments.

What I Bring

Design Foundation

Having a design foundation means that my insights and strategy are practical, actionable, and rooted in value driven outcomes.

What I Bring

Community Partners

I have a stable of research freelancers, partnerships with recruiting firms, and outstanding community social ties.

Research Approach

Process

| —————→
Explore

| —————→
Strategy

| —————→
Design

| —————→
Evaluate

| —————→
Improve

| —————→
Measure

Process

Who – Persona

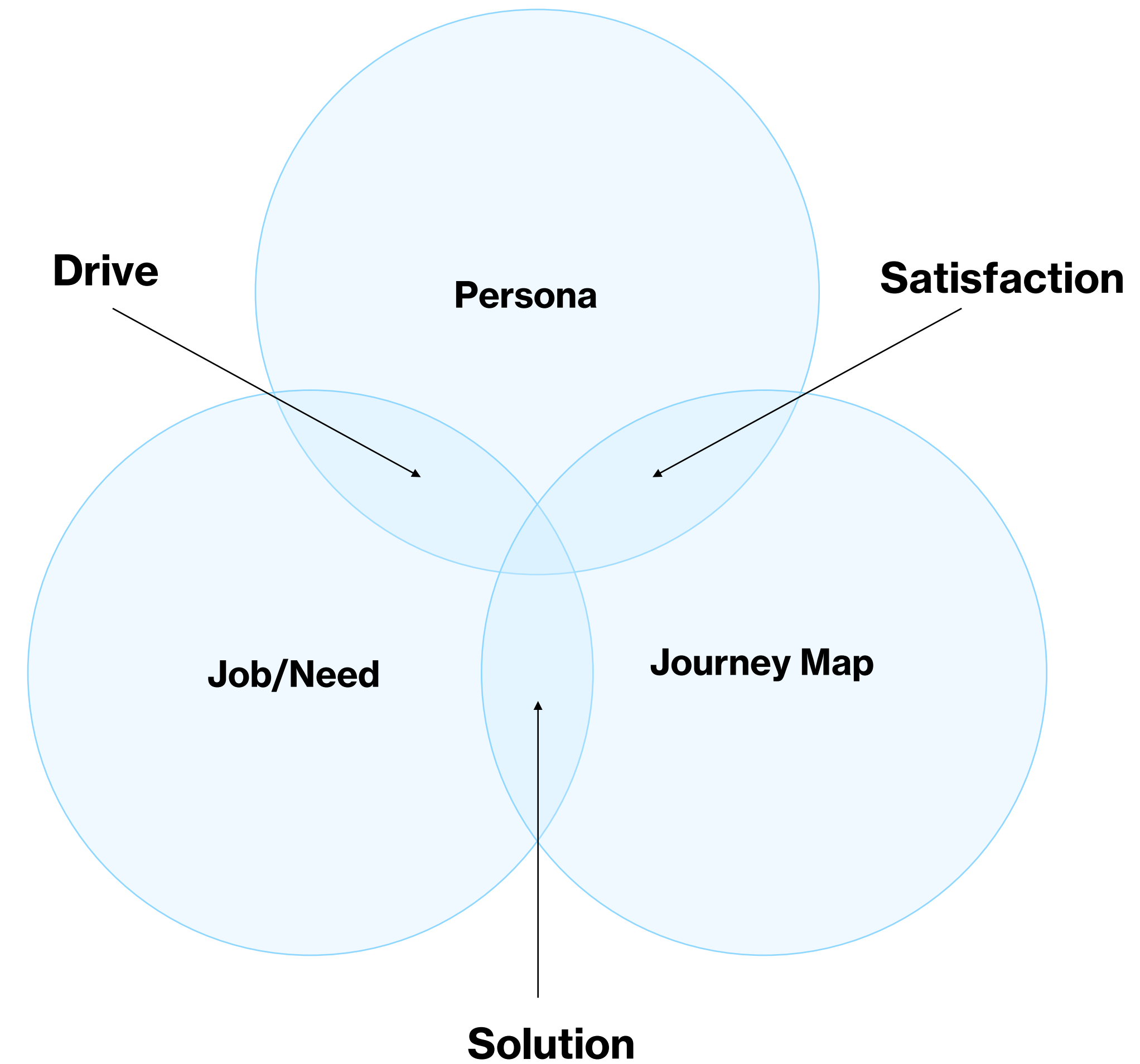
Personas focus on who the user is

What – Job/Need

The job/need is what the user is trying to do

How – Journey Map

A journey map is how the user is achieving the job/need



Questions I Help Answer

Who is the target audience?

What needs or pain-points do they have?

What are their current behaviors, preferences, or motivations?

What is the big problem we are trying to solve?

What features should the product include?

Does the proposed design match user mental models and workflows?

How well is the solution working?

Research Methods

Explore

Generative Research uncovers end-user needs, motivations, and context of use—informing great design.

User and Stakeholder Interviews
Ethnographic Research
Contextual Inquiry
Diary Studies
Comparative Analysis

Evaluate

Evaluative Testing identifies opportunities to improve any experience across platform or technology.

Usability Testing
UX Metrics
Concept Evaluation
Accessibility Reviews
Expert Reviews
Field Trials

Measure

Quantitative data sheds light on what people do with a product and can be powerful companion to qualitative UX research.

Surveys
Data Analytics
Data Science

Explore

Generative Insights

Goals

to deepen understanding about a subject, opportunity or problem area

to identify people’s needs, preferences, mindsets, expectations and behaviors

to gain insights about the context of use

to explore possibilities and be inspired

Explore

1-on-1 User Interviews

Contextual inquiries, observational interviews, ethnographic styles interviews

Ethnographic Field Work

Participatory observation, immersive observation, audits, ride-alongs/shop-alongs

Longitudinal/Journal Studies

Study the same participants across a period of time

Cultural Probes

Tools, artifacts and tasks intended to provoke the user to look and think about their environment in new ways

Informational Architecture

Card sorts, tree testing, content audit, and strategy

Other Foundational Research

Competitive research, jobs to be done research, participatory design

Evaluate

Evaluative Testing

Goals

to test one or multiple concepts to assess how well the core idea/value proposition resonates with its target audience

to gather feedback on the details of any single solution to refine and prioritize key features and use cases

to evaluate a solution in terms of ease of use and assess its ability to meet user needs

to evaluate interaction models and ensure products are intuitive to learn and use

Evaluate

Moderated Usability Testing

Baseline testing, remote moderated testing

Prototype Usability Testing

RITE testing, design sprint testing

In-Context Evaluations

In-home/office testing, diary studies

Online Research

Surveys, unmoderated usability

UX Reviews

Best UX design practices, cognitive walkthroughs

Other Evaluative Testing

Concept testing, out of box experience

Measure

Measure

Goals

to track and asses
behavior on existing
products and
experiences

to set and compare
benchmarks

to identify ongoing
areas for
improvement

to extrapolate from a
statistically relevant
sample

Measure

Product Metrics

Data is analyzed to understand where users come from, how they behave, which devices/browsers they use, and more

Rapid Concept Experimentation

Data clicks, page views, signups, and other behaviors are collected from lo-fi concept representations

Surveys

User surveys or rapid micro surveys are used to access a statistically relevant sample size

A/B Testing

Split testing allows for the comparison of two variants to see which performs better

*“ \$1 to fix a problem during
design costs \$100 to fix it
after the release.”*

Robert Pressman

From Software Engineering: A Practitioners Approach